



Fiscal Year 2016 Report to Congress on Community Services Block Grant Discretionary Activities – Community Economic Development and Rural Community Development Programs

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I. Executive Summary

The Community Economic Development (CED) and Rural Community Development (RCD) programs are administered by the Office of Community Services (OCS) within the Administration for Children and Families (ACF) at the Department of Health and Human Services (HHS). These two programs provide specific investments in communities that augment mandatory Community Services Block Grant (CSBG) activities that benefit individuals with low incomes and revitalize communities.

The Community Economic Development Program

The Community Economic Development (CED) program invests in community development corporations (CDCs) to create employment and business development opportunities that address the economic security needs of individuals with low incomes and their families in distressed communities. Depending on the annual appropriation level, approximately 22 to 40 grants are awarded each year with a maximum award level of \$800,000 per grant. Award levels are based on the applicant's project design and request for funding needed to support a successful project.

CED funds are flexible and can be used for commercial developments and equity investments or loans to capitalize a new business or expand an existing business, as long as the project creates new, full-time permanent jobs for individuals with low incomes. Grants are awarded to cover project costs associated with the startup or expansion of businesses, including

More Information

For more information about the Community Economic Development or Rural Community Development Programs, please visit the following links:

- Office of Community Services: www.acf.hhs.gov/programs/ocs
- Community Economic Development Program: www.acf.hhs.gov/programs/ocs/programs/ced
- Rural Community Development Program: www.acf.hhs.gov/programs/ocs/programs/rcd



With a loan provided by Impact Seven, Advance Plating Technologies (APT), a veteran-owned metal plating company in Milwaukee, Wisconsin was able to upgrade existing equipment and purchase and install new equipment to expand its internal capacity.

physical and/or commercial activities; capital expenditures such as the purchase of equipment or real property; allowable operating expenses, such as salary for key project staff; and loans or equity investments.

As illustrated in Table ES 1, in fiscal year (FY) 2016, 36 grants ended at the close of the year, while 128 grants were in progress and will continue into FY 2017. OCS also made 39 new CED awards. Together, these 203 grants amount to more than \$140 million in CED funds that are supporting projects throughout the country. Additionally, due in part to OCS outreach efforts, CED grants are prevalent throughout rural America. Thirty-three percent of grants ending in FY 2016 and 19 percent of grants in progress reported serving a rural community.

Outcomes Achieved by Active CED Grants

The primary outcomes used to assess CED grants are:

(1) businesses created or expanded, (2) jobs created for

individuals with low incomes, and (3) funds leveraged. The following table illustrates the outcomes achieved by grants reporting in FY 2016. In sum, grants reporting in FY 2016 supported the creation or expansion of more than 1,200 businesses, creation of nearly 5,000 jobs, including more than 3,800 jobs for individuals with low incomes, and leveraged nearly \$625 million in support of community economic development activities.

Table ES 1: Summary of All CED Active Grants in FY 2016

	Number of Grants	Businesses Created or Expanded	Total Full Time Jobs Created	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Completed Grants	36	386	2,062	1,715	\$160,331,580
Grants In Progress ¹	128	825	2,881	2,086	\$464,571,059
New Grant Awards ²	39	n/a	n/a	n/a	n/a
Total	203	1,211	4,943	3,801	\$624,902,639

1 While OCS makes every effort to ensure grantees comply with reporting requirements, 114 of the 128 grants in progress reported data for the project period that ended on September 30, 2016 when this data was drawn from OCS reporting systems on April 10, 2017. As such, outcomes for grants in progress reflect the results of the 114 grants for which data was available.

2 CED grantees are required to report twice annually. Grantees receiving an award in FY 2016 will submit their first report in late April 2017.



In addition to these outcomes, grants that ended in FY 2016 are among the first cohort of grantees to consistently report on the quality of the jobs they created. In October 2011, OCS launched a new Performance Progress Report that allows grantees to report on aspects of job quality, such as wages, benefits, and job growth opportunities. For grants that ended in FY 2016, 40 percent of the positions created with CED support for individuals with low incomes offered health care benefits, 55 percent offered paid sick leave, and 21 percent offered retirement benefits.

Highlights from Completed CED Projects

Highlights from completed CED projects include:

- Kentucky Highlands Investment Corporation used CED funds to make a low-interest loan to Phillips Diversified Manufacturing (PDM). The loan was used for working capital necessary to support an expansion that brought a portion of PDM's production activities currently done in China back to the U.S. It also created 241 new full-time jobs with benefits in a distressed rural area, which will help to stabilize and grow the economy and provide opportunities for individuals to achieve self-sufficiency.
- The Enterprise + Economic Development Center, Inc. (EPlus) used CED funds to capitalize a revolving loan fund that lends to businesses that demonstrate the need for capital; present a comprehensive, viable business plan; and have the capacity and commitment to hire low-income individuals into positions with growth potential that lead to self-sufficiency. To date, the EPlus revolving loan fund has made loans to 11 businesses that have created 89 jobs for individuals with low incomes residing in Fresno County, California.
- Northeast South Dakota Economic Corporation (NESDEC) used CED funds to support the Dakota Provisions Turkey Processing Plant to provide a retail ready-to-eat food line of lean meat turkey products. NESDEC provided lending capital and no-cost business development services to Dakota Provisions in order to create 162 jobs for residents of rural communities in South Dakota with low incomes.



Aurora St. Anthony Neighborhood Development Corporation (ASANDC) helped further develop Western U Plaza, a mixed-use, transit-oriented development to accommodate local businesses in the Summit-University, Frogtown, and Aurora/St. Anthony neighborhoods in Saint Paul, Minnesota.



The Rural Community Development Program

The RCD program supports training and technical assistance for small water and wastewater systems in low-income rural communities to ensure that residents have access to safe water and wastewater systems. RCD does this by providing grants to multi-state, regional, private, non-profit organizations that assist small, rural communities to improve access to safe water through the creation of new systems, bringing existing systems up to standard, and connecting unserved communities to neighboring systems.

Specifically, RCD-funded training and technical assistance:

- Increases access for families with low incomes to safe water supplies and waste disposal services;
- Preserves affordable water and waste disposal services in low-income rural communities;
- Increases local capacity and expertise to establish and maintain needed community facilities;
- Increases economic development and employment opportunities for low-income rural communities by ensuring they have basic water and sanitation;
- Utilizes technical assistance to leverage additional public and private resources; and
- Promotes improved coordination of federal, state, and local agencies and financing programs to benefit low-income communities.



Residents celebrate the official opening of SHOP 'n SAVE market, which opened in 2013 in Pittsburgh, Pennsylvania, with the help and support of Hill House Economic Development Corporation.

RCD grants are funded annually for a five-year grant period. The activities of FY 2016 were funded in FY 2015. This was the first budget period for new five-year grants³ for each of the six RCD Regional Training and Technical Assistance and two Tribal Training and Technical Assistance grantees. In 2016, these eight grantees served 2,387,608 individuals in 842 communities, conducted 208 system operator and community capacity trainings attended by 3,086 attendees, and leveraged more than \$41 million in additional public and private resources.

³ RCD grants are awarded for five years with annual budget periods. The project period for these grants is 09/30/2015 through 09/30/2020. Activities for each grant award occurred the following fiscal year.



CED Program Characteristics

Maximum Award: \$800,000

Eligible Applicants: Private, nonprofit CDCs are eligible to apply for a CED grant. The CDC must be governed by a board consisting of community residents and business and civic leaders and have as a principal purpose planning, developing, or managing low-income housing or community development projects.

Target Population: Individuals with low incomes that may be unemployed or receiving public assistance (including Temporary Assistance for Needy Families recipients), at-risk youth, custodial and non-custodial parents receiving child support services, residents of public housing, persons with disabilities, persons who are experiencing homelessness, individuals transitioning from incarceration into the community, and other disadvantaged populations.

Project Length: CED-funded projects can be non-construction or construction projects. The grant period for non-construction projects is three years; for construction projects, the grant period is five years.

II. Introduction

The Community Economic Development (CED) Discretionary Grant program and the Rural Community Development program (RCD) are authorized under Section 680(a)(2) and Section 680(a)(3)(B), respectively, of the Community Services Block Grant Act of 1981 (Public Law 97-35), as amended by the Community Opportunities, Accountability, and Training and Educational Services Act of 1998 (also known as the Coats Human Services Reauthorization Act of 1998). The programs support individuals with low incomes and are administered by the Office of Community Services (OCS) within the Administration for Children and Families (ACF) at the Department of Health and Human Services (HHS).



MerMaid Cleaners, a locally owned and operated home cleaning service, held a ribbon cutting ceremony after opening its doors with the support of Community Resources, Inc. (CRI). MerMaid Cleaners provides housekeeping services to residents who are unable to complete housekeeping on their homes due to physical limitations, income restraints, or other reasons.

The CED program promotes employment opportunities through reinvestment in neighborhoods to support individuals with low incomes. CED provides technical and financial assistance to private, non-profit community development corporations (CDCs) to develop business opportunities and provide equity investments in distressed communities. In turn, these businesses create jobs and opportunities for the residents of these communities.



The RCD program addresses infrastructure needs by providing training and technical assistance for small water and wastewater systems in small low-income rural communities to ensure that residents have access to safe water systems. RCD does this by providing grants to multi-state, regional, private, non-profit organizations that provide training and technical assistance to small, rural communities to access safe water through the creation of new systems, bringing existing systems up to standard, connecting unserved communities to neighboring systems, and supporting homeland security efforts to secure water systems.

This report provides a summary of the accomplishments and activities undertaken by the CED program and the RCD program in FY 2016. This report also provides Congress with a complete description of all CED and RCD grants that concluded in FY 2016.

III. Community Economic Development Program

Program Overview

The CED program promotes and supports projects that address the economic security needs of individuals with low incomes and their families in distressed communities by awarding funds to CDCs to create employment and business development opportunities. Depending on the annual appropriation level, approximately 22 to 40 grants are awarded each year with a maximum award level of \$800,000 per grant. The award levels are based on the applicant's project design and the request for funding needed to support a successful project.



Coastal Enterprises, Inc. (CEI) used CED funds to finance the purchase of a Radio Frequency (RF) Dryer for a Maine-based textile company. The RF Dryer offers the high volume, high speed, and high-quality drying needed in the textile industry.

Overview of CED Grants and Grantees

As illustrated in Table 1, 203 grants were active in FY 2016. Thirty-six grants ended at the close of the year, while 128 grants were in progress and will continue into FY 2017. Additionally, 39 new grants were awarded in FY 2016. Table 1 also illustrates program outcomes achieved to date for both grants in progress and completed grants. Because new awards were made in September 2016, these grants will not have outcomes to report until FY 2017.⁴ In sum, grants reporting in FY 2016 supported the creation or expansion of more than 1,200 businesses, creation of nearly 5,000 jobs, including more than 3,800 jobs for individuals with low incomes, and leveraged nearly \$625 million dollars in support of community economic development activities.

⁴ CED grantees are required to submit a Performance Progress Report (PPR) every six months during their grant period. A PPR due on April 30 of each year includes data on outcomes achieved from October through March. A PPR due on October 31 of each year includes data on outcomes achieved from April through September. Data provided in this report is primarily collected from PPRs covering the period that ended on September 30, 2016 (i.e., PPRs due to OCS on October 31, 2016). This data was drawn from OCS reporting systems on April 10, 2017. Therefore, any revisions, additions, etc., to grantee data that occurred after this date will not be reflected herein.



Table 1: Summary of All CED Grants Active in FY 2016

	Number of Grants	Businesses Created or Expanded	All Jobs Created	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Completed Grants	36	386	2,062	1,715	\$160,331,580
Grants In Progress ⁵	128	825	2,881	2,086	\$464,571,059
New Grant Awards	39	n/a	n/a	n/a	n/a
Total	203	1,211	4,943	3,801	\$624,902,639

Location of Grantees

CED grants are active throughout the country. Figure 1 illustrates how the states are divided into ACF regions. As illustrated in Table 2, each ACF region includes multiple grantees. However, not all states have an active CED grant. Because of this, each year OCS awards bonus points to applications proposing a project in a state that does not have an active CED grant.⁶

In recent years, OCS has also awarded bonus points to applications proposing a project that includes a rural service area in order to ensure that rural communities are served by the CED program. As illustrated by the data in Table 3, 33 percent of grants ending in FY 2016 and 19 percent of grants in progress reported being in a rural location.⁷ In the most recent decennial census, 20 percent of the American population lived in rural areas,⁸ illustrating that the distribution of CED grants among rural and non-rural areas is proportional to the distribution of the population among rural and non-rural areas.

5 114 of the 128 grants in progress submitted a report for the period ending at the close of FY 2016 (September 30, 2016) at the time data was drawn. All outcome data reported for grants in progress reflects the outcomes reported by the 114 grants that reported when data was drawn from OCS reporting systems. OCS makes every effort to ensure grantees comply with program reporting requirements. There are a number of reasons that a grantee may not submit a performance report in a timely manner. These range from issues accessing the online reporting system to more serious project implementation challenges. When a grantee fails to submit a performance report, OCS staff follow-up with the grantee to provide assistance as appropriate.

6 A state-by-state breakdown of all CED grants is provided in Appendix C.

7 As explained under footnote 2, new grants have not yet reported on their projects. As such, new grants have not yet reported whether the projects funded by new grants are in rural areas.

8 U.S. Census Bureau, Frequently Asked Questions, "How many people reside in urban or rural areas for the 2010 Census? What percentage of the U.S. population is urban or rural?" <https://ask.census.gov/faq.php?id=5000&faqId=5971>.



Figure 1. ACF Regions

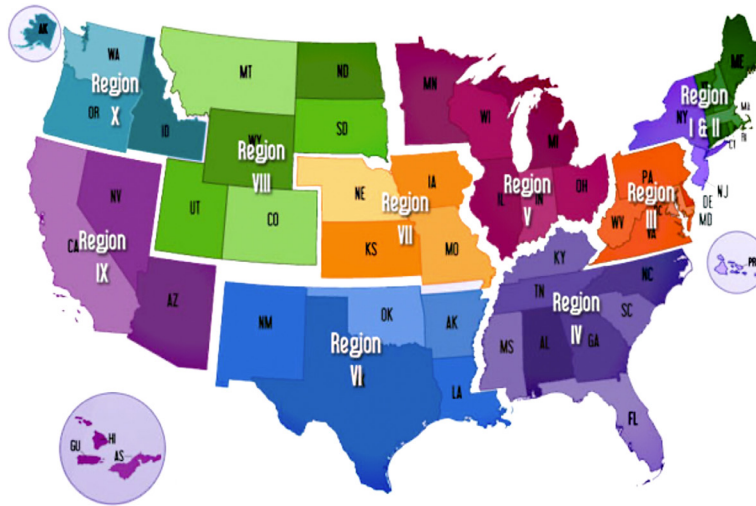


Table 2: Location of CED Grants in FY 2016

ACF Region	New Grants	Grants in Progress	Completed Grants	All Grants
1	3	12	3	18
2	6	4	3	13
3	5	20	5	30
4	6	16	4	26
5	6	31	10	47
6	3	7	1	11
7	0	9	1	10
8	1	3	2	6
9	5	21	9	35
10	1	5	1	7
Total	36	128	39	203

Table 3: Rural and Non-Rural Grants in FY 2016⁹

	Completed Grants	Grants in Progress
Rural	12	24
Non-Rural	24	104
Total	36	128

⁹ The CED PPR asks grantees to indicate whether their projects are in rural or non-rural locations. Because new FY 2016 awards will not have to submit their first report until April 2017, OCS does not yet have a readily available source of data to determine whether new awards are in rural or non-rural locations.



In FY 2016, OCS awarded nearly one-third of available CED grant funds to projects that promote a range of interventions to expand access to nutritious foods in communities that currently lack these options. These communities, which are sometimes called “food deserts,” are often found in economically distressed areas, and are typically served by fast food restaurants and convenience stores that offer little or no fresh produce. These projects meet all of the same programmatic requirements as any other CED project, meaning that they must be undertaken by eligible applicants to create or expand businesses in order to create jobs for individuals with low incomes. However, they must additionally pursue strategies to increase access to healthy, affordable food. Such projects have included grocery store creation, direct assistance to farmers, support to urban farming projects and retail markets, food distribution projects, and revolving loan projects that lend to one or more of the preceding strategies.



An instructor from Green Opportunities, Inc. (GO) Kitchen Ready culinary training program teaches free classes to community members facing employment barriers. The culinary training program helps to increase employment opportunities and eliminate food deserts in low-income communities along the French Broad River in Asheville, North Carolina.

Accomplishments of Grants Ending in 2016

In 2016, 36 CED grants were completed. Table 4 summarizes the outcomes achieved by these grants, including funds leveraged, businesses created or expanded, and jobs created for individuals with low incomes. In total, these 36 grants created or expanded 386 businesses, created 1,715 full-time jobs for individuals with low incomes, and leveraged more than \$160 million.

While CED is geared toward job creation for individuals with low incomes, OCS understands that in launching or expanding businesses some jobs will be created that require advanced training or experience and may be filled by individuals who do not have low incomes. It should be noted that these 36 grants created an additional 347 jobs that were not filled by individuals with low incomes, meaning that grants ending in FY 2016 created over 2,000 jobs in total.

Table 4: Performance Indicators for CED Grants Ending in FY 2016

Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
36	\$25,085,326	386	1,715	\$160,331,580

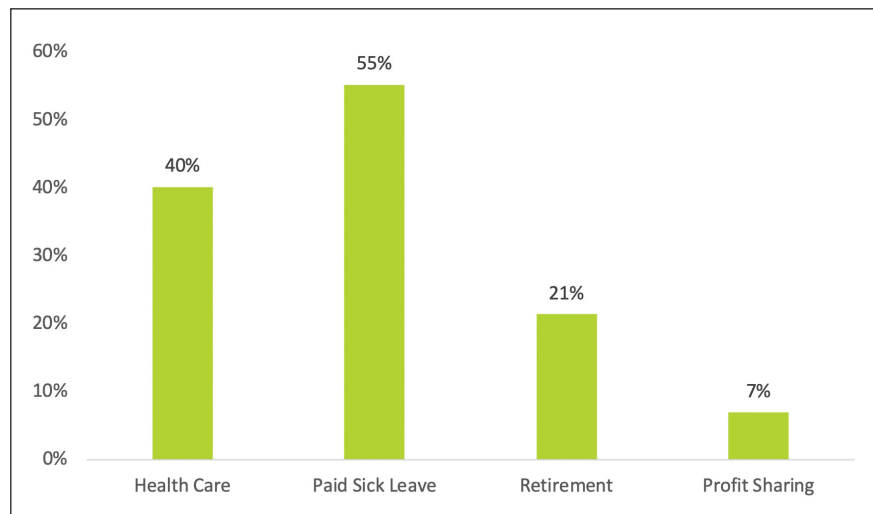
While the combined impact of the grants ending in 2016 is overwhelmingly positive, not all grants achieved their proposed outcomes. To a degree, this is to be expected as grantees are undertaking projects in underserved communities where it is difficult to obtain traditional capital. As previously mentioned, CED grants help reduce risk associated with these projects, allowing grantees to leverage additional investments. However, not all risks can be mitigated. Unexpected issues arise with both grantees and project partners that cause CED-supported projects to struggle and sometimes to fail. OCS works to mitigate this by providing training and technical assistance to grantees; when there is a failure, OCS works to ensure funds were spent appropriately and recoup funds when possible. Appendix A provides a summary of all grants that ended in 2016, including three grants were not able to create any jobs. The CED program leverages additional funding in support of community revitalization and the promotion of self-sufficiency among individuals with low incomes. By leveraging more than \$160 million, grants ending in 2016 leveraged an average of \$6 for every \$1 of CED funding.

Another aspect of the program is its ability to create quality jobs for individuals with low incomes. In October 2011, OCS launched a new Performance Progress Report that requests grantees report on aspects of job quality such as the benefits offered by jobs created with CED support. Because CED projects are three to five years in length, OCS has just recently begun to see the job quality outcomes achieved through CED grants.

Figure 2 illustrates the percentage of all full-time jobs created with CED support that offered health insurance, paid sick leave, retirement benefits, and profit sharing. These figures show that nearly half of the positions created that were filled by individuals with low incomes offered health insurance (40 percent), more than half offered paid sick leave (55 percent), and over one-fifth offer retirement benefits (21 percent). Seven percent of the positions offered profit sharing benefits.



Figure 2. Positions Created with CED Support Offering Benefits to Individuals with Low Incomes (Grants Ending FY 2016)



Accomplishments of Grants in Progress

Grants in progress are anywhere from one year into their project period to a year beyond their original project period, as some grantees are permitted a one-year, no-cost extension to extend their project period on a case-by-case basis. In 2016, 128 CED grants were in progress.

Table 5 illustrates the outcomes achieved by the grants in progress reporting at the end FY 2016, including:

- 825 businesses created or expanded;
- 2,086 jobs created for individuals with low incomes; and
- Over \$464 million in funds leveraged.



Local New Mexico officials, including former governor Susana Martinez, Rio Arriba County Commission Chairman Barney Trujillo, and City of Espanola Mayor Alice Lucero tour the Northern New Mexico Food Hub's Sostenga Kitchen in Espanola, New Mexico, a business incubator for new food-related start-ups that received a loan from Siete del Norte.

Additionally, these grants have reported creating 795 full-time jobs in addition to those filled by individuals with low incomes. These outcomes will increase as these projects proceed through their grant period in the years ahead.

Table 5: Performance Indicators for CED Grants in Progress in FY 2016

Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
128	\$88,210,001	825	2,086	\$464,571,059

** Note: Outcome data presented in this table is based on 114 grants reporting at the end of FY 2016.

Grants Awarded in 2016

On September 29, 2016, OCS announced 39 new awards. Table 6 illustrates the proposed outcomes for the new awards. The grants will submit their first progress report in April 2017, and their initial outcomes will be included in the FY 2017 Report to Congress.

Table 6: Proposed Outcomes for CED Grants Awarded in FY 2016

Number of Grants	Grant Funds Awarded	Businesses to be Created or Expanded	Jobs to be Created for Individuals with Low Incomes	Funds Leveraged
39	\$27,410,948	124	1,025	\$189,151,283

IV. Rural Community Development Program

The RCD program provides training and technical assistance on creating and maintaining safe and affordable water and wastewater systems for the nation's lowest income communities, including tribal areas, many of which have populations at or below 2,500 individuals with no clean water systems and/or no access to existing water systems. Unlike large urban areas with dedicated and experienced staff to address water needs and manage and maintain systems, these small communities often lack experienced and appropriately trained staff.



Most people impacted by the program are individuals with very low incomes living in sparsely populated rural areas. Of the population served by the RCD program, more than one-third have household incomes below the federal poverty level and live in homes without adequate indoor plumbing.

The RCD program assists these small communities, often with or through Community Action Agencies, by providing expertise and capacity building support. RCD funds are used to provide training and technical assistance to:

- Increase access for families with low incomes to water supplies and waste disposal services;
- Preserve affordable water and waste disposal services in low-income rural communities;
- Increase local capacity and expertise to establish and maintain needed community facilities;
- Increase economic opportunities for low-income rural communities by ensuring they have basic water and sanitation infrastructure;
- Utilize technical assistance to leverage additional public and private resources;
- Support coordination with relevant homeland security activities; and
- Promote improved coordination of federal, state, and local agencies and financing programs to benefit low-income communities.

Two different types of awards are funded through the RCD program:

1. **Regional Training and Technical Assistance:** These grants provide a regional resource for assistance in ensuring that small communities have access to safe water systems by either helping them develop their own systems, connecting to systems in neighboring communities, or improving their existing systems. These grants are awarded as five-year grants that are funded annually for the duration of the grant, pending completion of a yearly, non-competitive continuation application. There are six Regional Training and Technical Assistance grantees. As illustrated in Figure 3, each grantee has a distinct multi-state service area.

RCD Program Characteristics

Maximum Award: \$915,571 per Budget Period

Eligible Applicants: Multi-state, regional, private, non-profit organizations, that can provide training and technical assistance to small, low-income, rural and tribal communities concerning their community facility needs.

Target Population: Individuals with low incomes residing in a project's service area.

Project Length: Up to a five-year project period, with one-year budget periods.



2. Tribal Training and Technical Assistance: Similar to the Regional Training and Technical Assistance grants, organizations receiving Tribal Training and Technical Assistance grants work with tribal communities to ensure that they too have access to safe water systems. These are awarded as five-year grants funded annually for the duration of the grant, pending completion of annual non-competitive continuations. There are two Tribal Training and Technical Assistance grantees that work together to serve tribal areas nation-wide.

Figure 3. RCD Grantee Service Areas in 2016

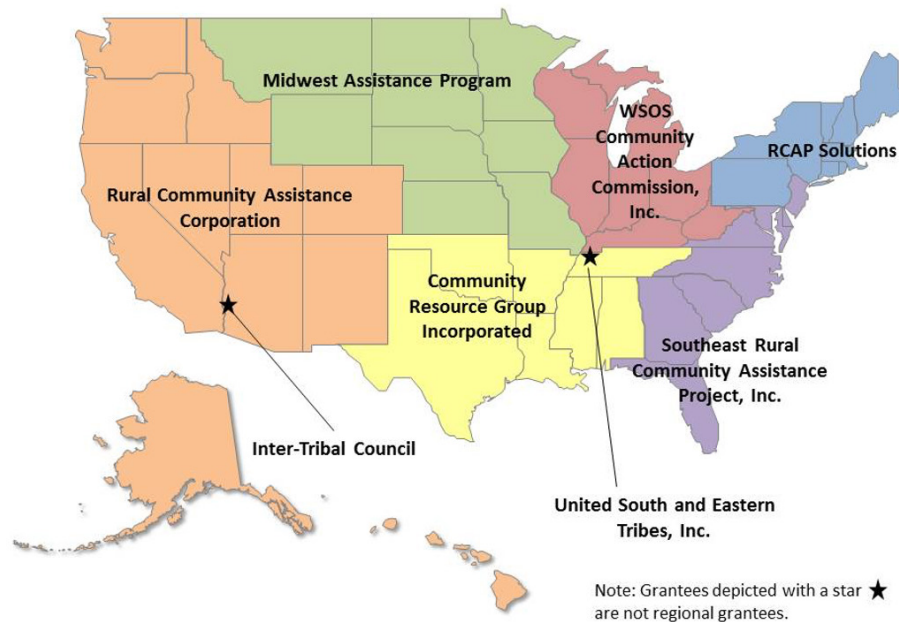


Table 7: RCD Grants In Progress in 2016¹⁰

Grantee	Areas Served	Award Amount
Community Resource Group, Inc.	South	\$915,570
Midwest Assistance Program, Inc.	Upper Midwest/Great Plains	\$915,570
Rural Community Assistance Corporation	West	\$915,571
RCAP Solutions, Inc.	Northeast	\$857,895
Southeast Rural Community Assistance Project, Inc.	Southeast/Mid-Atlantic	\$915,570
WSOS Community Action Commission, Inc.	Midwest	\$915,571
Inter Tribal Council of Arizona, Inc.	Tribal Areas	\$682,924
United South and Eastern Tribes, Inc.	Tribal Areas	\$247,617
Program Total		\$6,366,288

¹⁰ Funding for 2016 activities was appropriated by Congress in FY 2015. These grants began on September 30, 2015 and ended on September 29, 2016.

RCD grants are awarded for five-year project periods with annual appropriations for one-year budget periods. The RCD activities that took place in FY 2016 were funded through awards made in FY 2015 to the eight grantees listed in Table 7. On September 29, 2016, OCS announced more than \$6 million in continued funding for RCD grantees to continue their work in FY 2017.

Accomplishments of Grants Ending in 2016

RCD grants are funded annually throughout the grant period. Table 8 illustrates the accomplishments of the RCD grants ending in 2016. In sum, the RCD Regional Training and Technical Assistance and Tribal Training and Technical Assistance grantees:

- Served 2,387,608 individuals in 842 communities;
- Conducted 208 trainings attended by 3,086 attendees; and
- Leveraged more than \$41 million in additional public and private resources

Brief summaries for each of these grants is included in Appendix B.

Table 8: Performance Indicators for RCD Grants Ending in 2016

Grantee	Individuals Served	Communities Served	Trainings Conducted	Training Attendees	Funds Leveraged
Communities Unlimited	389,743	140	37	719	\$30,658,911
Midwest Assistance Program, Inc.	111,511	115	33	455	\$2,539,588
Rural Community Assistance Corporation	34,147	66	3	13	\$1,514,725
RCAP Solutions, Inc.	694,337	193	52	892	\$2,704,752
Southeast Rural Community Assistance Project, Inc.	323,371	58	11	165	\$195,623
WSOS Community Action Commission, Inc.	228,389	135	20	207	\$3,445,879
Inter Tribal Council of Arizona, Inc.	565,365	105	30	539	n/a
United South and Eastern Tribes, Inc.	40,745	30	22	96	n/a
Program Totals	2,387,608	842	208	3,086	\$41,059,478



V. Appendix A: Project Descriptions for CED Grants Completed in 2016

This section includes individual project descriptions for grants that were completed in FY 2016. It is organized alphabetically by organization within each state. Information provided for each project includes basic grant information, a description of the project, and summary of key outcomes achieved.

For purposes of reporting for the CED program, a business is only reported as “created” or “expanded” if at least one new job is created at the new or newly expanded business. There were three grantees whose grant period ended in FY16 that used CED funds to create or expand a business but were not able to create any jobs by the time their grant period expired.

As a result, the number of businesses created or expanded in the “project outcomes” table is zero in three project descriptions. Miles College Community Development Corporation planned to partner with Save-A-Lot Supermarket. However, Save-A-Lot pulled out of the project after the funds were awarded, and Miles College was unable to secure a new partner. Urban Development Solutions ran into challenges both in leveraging private financing and in attracting key tenants to its project. Consequently, the grantee did not use its full award, and \$429,560 was returned to the Treasury Department. Parkside Business & Community in Partnership also ran into challenges leveraging additional funding after receiving CED funds. Ultimately, Parkside did leverage needed funds, but it has not been able to complete its project and create jobs as planned prior to the end of the CED grant period.



Alabama

Miles College Community Development Corporation
5500 Myron Massey Boulevard
Fairfield, AL
<http://www.miles.edu>

Grant Information	
Grant Number	90EE0978
Project Period	9/30/2011-9/29/2016
Award Amount	\$522,068

Project Overview:

Miles College Community Development Corporation was to use \$522,068 in CED funds for the development and operation of the Birmingham Supermarket Project, a 15,000 square foot supermarket that would have provided fresh fruits, vegetables, and other grocery items to an area considered a food desert with high poverty and unemployment rates. Grant funds were to specifically support the build-out and launch of a new Save-A-Lot Supermarket. However, after funds were awarded, Save-A-Lot Supermarket withdrew its offer to build in this community. The grantee searched for a new supermarket partner without success, and as a result, pulled out of the project. All funds were returned to the U.S. Treasury Department.

Project Outcomes	
Total Jobs Created	0
Low-Income Jobs Created	0
Businesses Created/Expanded	0
Funds Leveraged	\$0



Arizona

Tohono O'odham Community Action
P.O. Box 1790
Sells, AZ

Grant Information	
Grant Number	90EE1033
Project Period	9/30/2013-9/29/2016
Award Amount	\$300,000

Project Overview:

Tohono O'odham Community Action (TOCA) used \$300,000 in CED funds to create Desert Rain Food Services (DRFS), which developed a local food service “social enterprise” to sustain the healthy food traditions and meet the local economic needs of the Tohono O'odham tribe in Southern Arizona. DRFS provides healthy, locally grown nutritious meals for school and institutional customers in the Tohono O'odham Nation, which is categorized as a food desert. There is currently only one supermarket on the main reservation which is not sufficient for the 25,000 residents. DRFS has worked to increase the quantity of fresh produce eaten by Tohono O'odham school children by improving the two meals most children eat under the free and reduced-price school food program. Along with improving access to healthy food, DRFS created 15 jobs for residents, such as kitchen staff, farmers, and a food director.

Project Outcomes	
Total Jobs Created	15
Low-Income Jobs Created	14
Businesses Created/Expanded	1
Funds Leveraged	\$598,911



California

Enterprise + Economic Development Center, Inc.
1920 Mariposa Mall, Suite 330
Fresno, CA
<http://www.fresnoeoc.org>

Grant Information	
Grant Number	90EE1057
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

The Enterprise + Economic Development Center, Inc. (EPlus) used \$800,000 to create a revolving loan fund with Fresno Community Development Financial Institution (Fresno CDFI) for the E2 Enterprise Excellence project in Fresno County, California. Fresno CDFI makes loans ranging from \$50,000 to \$500,000 to small businesses who want to start or expand their operations to spur economic improvements throughout Fresno County. CED funds were held in a separately managed revolving loan fund and used to invest in businesses that demonstrated the need for capital; presented a comprehensive, viable business plan; and had the capacity and commitment to hire low-income individuals into positions with growth potential that lead to self-sufficiency. The E2 Enterprise Excellence project funded five new businesses (McWealth Care, Inc., Kidz Ministry Foundation, 99 Grub Shack, Divine Swine, Heritage School of Discovery) and the expansion of six businesses (Helados La Tapatia, Inc., IPT, Inc., Salter's Distributing, Inc., Mad Illustrators, Eko Livings, and Eco Advisors). Together these 11 businesses created 89 jobs, all of which were filled by low-income individuals residing in Fresno County.

Project Outcomes	
Total Jobs Created	89
Low-Income Jobs Created	89
Businesses Created/Expanded	11
Funds Leveraged	\$565,133



California

Mandela MarketPlace Inc.

1364 7th Street

Oakland, CA

<http://www.mandelamarketplace.org>

Grant Information	
Grant Number	90EE1028
Project Period	9/30/2013–9/29/2016
Award Amount	\$400,000

Project Overview:

Mandela MarketPlace, Inc. (MMPlace) used \$400,000 in CED funds to expand incubation and mentoring services and provide business expansion loans to food enterprises in West Oakland, California. West Oakland is a designated food desert and is a low-access area for healthy, affordable foods. MMPlace increased healthy food-related social enterprise incubation capacity through professional staff development and implementation of a revolving loan fund. Loans were made to help create one business (Zellas Café) and expand five businesses (Besto Pesto, Delightful Bakery, Mandela Foods, Mandela Foods Distribution, and Mandela MarketPlace). These six businesses created 20 permanent, full-time jobs in the grocery retail and produce distribution industries and serves a minimum of 5,000 West Oakland residents.

Project Outcomes	
Total Jobs Created	20
Low-Income Jobs Created	20
Businesses Created/Expanded	6
Funds Leveraged	\$1,437,000



California

Valley Economic Development Center, Inc.

5121 Van Nuys Boulevard, 3rd Floor

Van Nuys, CA

<http://www.vedc.org>

Grant Information	
Grant Number	90EE1048
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

Valley Economic Development Center (VEDC) used \$800,000 in CED funds to make an equity investment in Maverick's Flat Jazz and Grill located in Los Angeles, California. The equity investment, combined with technical assistance from VEDC, allowed the owner to operate a sustainable and scalable business called Maverick's Flat, a full-service restaurant that hosts top R&B, Blues, Latin, Jazz, and Contemporary Jazz musicians. Maverick's Flat has created 56 full-time jobs in the food service industry that aids in the recovery and revitalization of an area still suffering from the effects of the 1992 Los Angeles riots and the 1994 Northridge earthquake.

Project Outcomes	
Total Jobs Created	56
Low-Income Jobs Created	56
Businesses Created/Expanded	1
Funds Leveraged	\$954,235



District of Columbia

Anacostia Economic Development Corporation
1800 Martin Luther King Avenue, S.E., Ste. 100
Washington, DC
<http://www.anacostiacdc.com/>

Grant Information	
Grant Number	90EE0942
Project Period	9/30/2010-9/29/2016
Award Amount	\$800,000

Project Overview:

Anacostia Economic Development Corporation (AEDC) used \$800,000 in CED funds to develop the Hydroponic and Aquaponic Greenhouse facility, a fresh food and vegetable farm that serves low-income communities in Ward 8 of Washington, DC. The grantee partnered with the University of the District of Columbia College of Agriculture, Urban Sustainability and Environmental Sciences to develop three hydroponic systems and one aquaponic system at the Bernie Backus campus in Northeast DC. The Anacostia Foods Project created 32 full-time jobs, 22 of which are for individuals with low incomes.

Project Outcomes	
Total Jobs Created	32
Low-Income Jobs Created	22
Businesses Created/Expanded	4
Funds Leveraged	\$0



District of Columbia

Anacostia Economic Development Corporation
1800 Martin Luther King Avenue, S.E., Ste. 100
Washington, DC
<http://www.anacostiacdc.com/>

Grant Information	
Grant Number	90EE0980
Project Period	9/30/2011-9/29/2016
Award Amount	\$740,402

Project Overview:

The Anacostia Economic Development Corporation (AEDC) used \$740,402 in CED funds to finance the start-up of a solar panel fabricator/assembly plant, SolarChange Anacostia, LLC, near the Anacostia neighborhood of Washington, DC. SolarChange Anacostia, LLC assembles, sells, and installs solar panels in target markets in the Washington Metropolitan area and nationwide to meet the demand for renewable and green technologies in new and existing buildings and reduce dependence on gas and oil. Through this new start-up company, AEDC trained residents with low incomes and TANF recipients in the project area of Ward 8 in Washington, DC for employment in the renewable energy and green industries. In total, the project created 30 jobs for individuals with low incomes.

Project Outcomes	
Total Jobs Created	30
Low-Income Jobs Created	30
Businesses Created/Expanded	1
Funds Leveraged	\$1,129,617



Florida

Neighbors and Neighbors Association, Inc.
180 NW 62nd Street
Miami, FL

Grant Information	
Grant Number	90EE0976
Project Period	9/30/2011-9/29/2016
Award Amount	\$759,374

Project Overview:

Neighbors and Neighbors Association (NANA) used \$759,374 in CED funding to sponsor the Redland Market Village Expansion Project which created new full-time permanent positions with the following eight types of businesses: African goods, art, and accessories; bookkeeping and accounting; promotional printing; handmade jewelry; fresh seafood market; athletic shoes; handbags and accessories; and watch repair and sales. The project combined the physical renovation of the Farmer's Market and construction of a Food Court with a Farmer's Market Promotion Project, and it trained and equipped producers and vendors to grow their revenue and job base. The project sponsored the creation of a new Redland Mobile Farmer's Market to reach 17,320 additional consumers every month, which modernized the Redland Market and created 46 permanent new full-time jobs in the fast-growing food service and retail sectors.

Project Outcomes	
Total Jobs Created	46
Low-Income Jobs Created	46
Businesses Created/Expanded	8
Funds Leveraged	\$673,439



Florida

Urban Development Solutions, Inc.
6538 First Avenue North
St. Petersburg, FL

Grant Information	
Grant Number	90EE0966
Project Period	9/30/2011-9/29/2016
Award Amount	\$ 740,402

Project Overview:

Urban Development Solutions (UDS) proposed to perform major renovations to re-open the historic McCollum Hall and to restore the facility to its original use, as a retail and entertainment facility. The project would bring new food service and retail jobs to the low-income community known as “Dunbar” in Fort Myers, Florida. The McCollum Hall’s renovation, as a catalyst, would strategically launch widely viewed significant commercial revitalization throughout the Dunbar community area. However, following receipt of a CED award, UDS experienced challenges in both leveraging private financing and in attracting key tenants to McCollum Hall. The grantee returned a balance of \$429,560 to the Treasury Department. Local efforts to redevelop the site are continuing.

Project Outcomes	
Total Jobs Created	0
Low-Income Jobs Created	0
Businesses Created/Expanded	0
Funds Leveraged	\$0



Hawaii

The Arc of Hilo
1099 Waianuenue Avenue
Hilo, HI
<http://www.hiloarc.org>

Grant Information	
Grant Number	90EE0954
Project Period	9/30/2010-9/29/2016
Award Amount	\$800,000

Project Overview:

The Arc of Hilo used \$800,000 in CED funds to support the expansion of a Job Creation Center. The project was delayed due to asbestos contamination and the subsequent need to relocate business operations into a new facility. The center increased the space for job creation business services, employment and job readiness training, and assistance services to persons with low incomes, including those with disabilities. The project created three businesses: a conference and hospitality center, a party rental center, and a computer-learning lab. The construction of the new facility was completed, but after the extended project period ended. The grantee created 11 jobs.

Project Outcomes	
Total Jobs Created	11
Low-Income Jobs Created	11
Businesses Created/Expanded	3
Funds Leveraged	\$2,443,069



Kentucky

Community Ventures Corporation
1450 North Broadway
Lexington, KY
<http://www.cvky.org>

Grant Information	
Grant Number	90EE1023
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

Community Ventures Corporation (CVC) used \$800,000 in CED funds to capitalize a revolving loan fund for small business lending in designated food desserts in Louisville, Kentucky. Through this effort, CVC increased access to capital for the development of grocery stores, small retailers, corner stores, and farmers markets that sell healthy food in the targeted communities that previously lacked these options. Overall, CVC developed or expanded 28 healthy food outlets and created 52 employment opportunities for individuals with low incomes.

Project Outcomes	
Total Jobs Created	52
Low-Income Jobs Created	52
Businesses Created/Expanded	28
Funds Leveraged	\$8,595,276



Kentucky

Kentucky Highlands Investment Corporation
362 Old Whitley Road
London, KY
<http://www.khic.org>

Grant Information	
Grant Number	90EE1041
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

The Kentucky Highlands Investment Corporation (KHIC) used \$800,000 in CED funds to make a low-interest loan to Phillips Diversified Manufacturing (PDM) in Clark County, Kentucky. The loan was used for working capital necessary to support a contract expansion with Lexmark International, Inc., a global technology company and leading manufacturer and supplier of printing and imaging solutions. Most of the work involved in the expanded contract is a result of shifting a portion of production activities currently done in China back to the United States. This project supported business expansion that generated and sustained vitally necessary, full-time jobs in a distressed rural area, which will help to stabilize and grow the economy and provide opportunities for individuals to achieve self-sufficiency. A total of 241 new jobs were created as a result of this project, of which 190 were filled by individuals with low incomes. The jobs created are full-time, permanent manufacturing and assembly positions with benefits and career growth opportunities to encourage self-sufficiency.

Project Outcomes	
Total Jobs Created	241
Low-Income Jobs Created	190
Businesses Created/Expanded	1
Funds Leveraged	\$1,206,450



Maine

Coastal Enterprises, Inc.
36 Water Street
P.O. Box 268
Wiscasset, ME
<http://www.ceimaine.org>

Grant Information	
Grant Number	90EE1006
Project Period	9/30/2012–6/30/2016
Award Amount	\$700,000

Project Overview:

Coastal Enterprises, Inc. (CEI) used \$700,000 CED funding to establish a revolving loan fund that financed three companies in Maine: Hyperlite Mountain Gear, located in Biddeford; Atayne, currently in Brunswick, but planning a new manufacturing facility in Lewiston; and Maine Textiles International LLC (d/b/a Saco River DyeWorks), a new enterprise located in Biddeford. CEI partnered with the Manufacturer's Association of Maine (MAME) to finance each company and create 46 full-time jobs in the textile industry, which exceeded the grantee's creation goal.

Project Outcomes	
Total Jobs Created	46
Low-Income Jobs Created	32
Businesses Created/Expanded	3
Funds Leveraged	\$5,456,214



Maine

Coastal Enterprises, Inc.
36 Water Street
P.O. Box 268
Wiscasset, ME
<http://www.ceimaine.org>

Grant Information	
Grant Number	90EE1040
Project Period	9/30/2013–9/29/2016
Award Amount	\$733,333

Project Overview:

Coastal Enterprises, Inc. (CEI) used \$733,333 in CED funds to support a revolving loan fund project called “Downeast Seafood Heritage Preservation Fund – Investing in Our Future.” The initiative provided loans and workforce development assistance to two companies—The Acadia Harvest, Inc. and Maine Fair Trade Lobster Company—located in distressed communities with unemployment and poverty rates greater than the statewide average. The two businesses together created 119 jobs, 91 of which were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	119
Low-Income Jobs Created	91
Businesses Created/Expanded	2
Funds Leveraged	\$2,916,667



Maryland

The Reinvestment Fund

1700 Market Street

19th Floor

Philadelphia, PA 19103

<https://www.reinvestment.com>

Grant Information	
Grant Number	90EE0968
Project Period	9/30/2011-9/29/2016
Award Amount	\$759,374

Project Overview:

The Reinvestment Fund (TRF) used \$759,374 in CED funds to support an initiative to bring a full-service supermarket and new jobs to the Howard Park community of Baltimore, Maryland. Using CED funding, TRF supported the development of a supermarket, the construction of a commercial kitchen for community use within the supermarket, the enhancement of the Howard Park Farmer's Market, and a variety of community outreach and nutrition education programs that promote the purchase and consumption of healthy foods. In addition to improving access to fresh food in this area of the city, the project brought 73 new full-time jobs to the community, 56 of which were for individuals with low incomes.

Project Outcomes	
Total Jobs Created	73
Low-Income Jobs Created	56
Businesses Created/Expanded	1
Funds Leveraged	\$48,287,300



Maryland

Microenterprise Council of Maryland
100 Community Place, #1529
Crownsville, MD

Grant Information	
Grant Number	90EE1034
Project Period	9/30/2013-9/29/2016
Award Amount	\$800,000

Project Overview:

The Microenterprise Council of Maryland (MCM) used \$800,000 in CED funds to support the expansion of Big City Farms (BCF), an urban farm in Baltimore, Maryland that produces certified organic produce for area restaurants and households, specializing in field-to-table production. Specifically, BCF utilized CED funds to open 20 more farms throughout the Baltimore area, which resulted in 30 new, full-time jobs. This project also increased access to healthy, organic food in Baltimore through a low-cost, high yield production of USDA certified organic products in an inner-city environment. The project is designed to create jobs that will benefit persons with low incomes who live in this community, including women and minorities, ex-offenders, and non-custodial parents.

Project Outcomes	
Total Jobs Created	30
Low-Income Jobs Created	30
Businesses Created/Expanded	1
Funds Leveraged	\$901,500



Massachusetts

East Boston Community Development Corporation
72 Marginal Street
East Boston, MA
<http://www.ebcddc.com>

Grant Information	
Grant Number	90EE1045
Project Period	9/30/2013-9/29/2016
Award Amount	\$800,000

Project Overview:

The East Boston Community Development Corporation (EBCDDC INC.) used \$800,000 in CED funds to provide a loan to Cora Operations, Inc., a drawbridge repair and maintenance contracting company in Boston, Massachusetts. This loan allowed Cora to expand into fixed bridge structure repair and maintenance and renovate its existing real estate to accommodate expanded storage space for vehicles, machinery, and equipment. This project created 63 full-time positions for residents in the East Boston area, 10 of which were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	63
Low-Income Jobs Created	10
Businesses Created/Expanded	1
Funds Leveraged	\$1,600,000



Minnesota

Asian Economic Development Association
379 University Ave West, Suite 213
Saint Paul, MN
<http://aedamn.org/>

Grant Information	
Grant Number	90EE1056
Project Period	9/30/2013–9/29/2016
Award Amount	\$682,806

Project Overview:

The Asian Economic Development Association (AEDA) used \$682,806 in CED funds to support Southeast Asian entrepreneurs and business owners with low incomes in the Twin Cities area. AEDA provides “in-language” business development services, including business technical assistance and consultation, such as creating business planning and cash flow projections. With CED support, AEDA helped launch 17 new businesses, including five in the service sector (Media Experts, two Lucky Nails businesses, St. Paul Funeral Home, and JC More than Words); one in construction (Modern Electrical Solutions); three in healthcare (St. Paul Clinic, Healthy Life Chiropractic & Wellness LCC, and Minnesota Mental Health Center); and eight in retail (Red Green Rivers, BYO Burgers, TC Grocery Company, India Global Market, US Nails, VietRice, Nepal Kitchen, and MK Creations). Additionally, AEDA helped expand 11 businesses (TMJ Nails, Ha Tien, Sunshine Dollar Store, Fast Jewelry Repairs, Xpress Clinic, Beloved Boutique, Fast Watch Repairs, Jane Gates, Meng Motors, Tatas Enterprise, and Silhouette Bistro). In total, these businesses created 40 full-time jobs, 26 of which were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	40
Low-Income Jobs Created	26
Businesses Created/Expanded	28
Funds Leveraged	\$9,972,009



Minnesota

Hmong American Partnership
1075 Arcade Street
Saint Paul, MN
<http://www.hmong.org>

Grant Information	
Grant Number	90EE1059
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

The Hmong American Partnership (HAP) used \$800,000 in CED funds to develop a revolving business loan fund for refugee and immigrant communities—primarily Southeast Asians—to start and/or expand their microenterprises in the seven-county metropolitan area of Minneapolis-St. Paul, Minnesota. HAP provided comprehensive and culturally specific services to 57 microenterprise and small business owners to strengthen the services for members of refugee and immigrant communities. This project created 187 jobs in the childcare, home health care, transportation, and construction industries, and helped borrowers become economically sufficient, develop capital resources within the community, and build and expand refugee businesses.

Project Outcomes	
Total Jobs Created	187
Low-Income Jobs Created	187
Businesses Created/Expanded	57
Funds Leveraged	\$1,195,800



Minnesota

Project for Pride in Living, Inc
1035 East Franklin Avenue
Minneapolis, MN
<http://www.ppl-inc.org>

Grant Information	
Grant Number	90EE0997
Project Period	9/30/2012-7/7/2016
Award Amount	\$198,871

Project Overview:

Project for Pride in Living (PPL) used \$198,871 in CED funds to support a partnership with the Quality Hands Initiative to create enterprises and job opportunities in the greater Minneapolis-St. Paul metropolitan area in Minnesota. The initiative focused on labor intensive material handling processes for manufactured foods, the deconstruction of recyclable materials, and producing and selling made-to-order apparel. PPL intended to create 32 new full-time jobs through this project; however, due to an unexpected lack of sales, the project was unable to expand its markets and services resulting in it ending early. Remaining grant funds were transferred to a new, eligible grantee that is supporting a manufacturing project to create additional employment opportunities.

Project Outcomes	
Total Jobs Created	13
Low-Income Jobs Created	11
Businesses Created/Expanded	1
Funds Leveraged	\$1,109,092



New Jersey

Intersect Fund Corporation
109 Church Street
New Brunswick, NJ

Grant Information	
Grant Number	90EE1058
Project Period	9/30/2013–9/29/2016
Award Amount	\$800,000

Project Overview:

The Intersect Fund Corporation (The Fund) used \$800,000 in CED funds to make loans to two existing small businesses through the Empowering Entrepreneurs project in New Jersey. The Fund is a certified CDFI that provides business training, coaching, and micro-loans to low-income, minority, and women-owned businesses throughout New Jersey. It also provides one-on-one coaching and technical assistance to help register businesses, manage cash flow, find new customers, and develop new marketing strategies. Through this project, loans were provided to Better Way Diner and Cafe to create jobs for hard-to-place returning offenders, and to BTM Laundry & Dry Cleaning Service. Additional full-time positions were also created through loans to two small businesses for expansion projects. In total, this project supported four businesses that created 15 jobs.

Project Outcomes	
Total Jobs Created	15
Low-Income Jobs Created	15
Businesses Created/Expanded	4
Funds Leveraged	\$0



New Jersey

Parkside Business & Community In Partnership, Inc.
1487 Kenwood Avenue
Camden, NJ
<http://www.pbcip.org>

Grant Information	
Grant Number	90EE0939
Project Period	9/30/2010-9/29/2016
Award Amount	\$800,000

Project Overview:

Parkside Business & Community In Partnership, Inc. (PBCIP) proposed to use \$800,000 to create the Green-Collar Job Creation Initiative. This initiative was to include construction of the Parkside RENEW Building, a three-story, 22,000 square feet LEED-certified, mixed-use facility at the corner of Haddon Avenue and Liberty Street in Camden, New Jersey. The building was to be home to two new businesses and 32 new jobs. However, the grantee was unable to secure needed non-federal funding to complete the project within the CED project period. It did receive commitments for \$5,111,749 in additional funding from a variety of sources and is looking to complete the project in the future. Nearly \$600,000 in CED funds were spent on construction and two CED-supported \$50,000 loans were made to businesses that should ultimately occupy the building. However, as a result of not completing the project within the CED grant period, \$95,474 was returned to the U.S. Treasury Department.

Project Outcomes	
Total Jobs Created	0
Low-Income Jobs Created	0
Businesses Created/Expanded	0
Funds Leveraged	\$5,111,749



New Mexico

Capacity Builders, Inc.

418 West Broadway Avenue, Suite C

Farmington, NM

<http://capacitybuilders.info>

Grant Information	
Grant Number	90EE1049
Project Period	9/30/2013–9/29/2016
Award Amount	\$600,000

Project Overview:

Capacity Builders, Inc. (CBI) used \$600,000 in CED funds to create new businesses in the private fitness industry. The Train 10 (T-10) project initiative provided private fitness and exercise instructor training to the impoverished community areas of the Navajo Nation, spanning northeastern Arizona, northwestern New Mexico, and Southeastern Utah. The project included intensive fitness education, job readiness training, and assistance with business development and certification process in the industry. CBI partially paid salaries for participants each year and provided them with CBI's business start-up and growth incubation supports, which include the creation of marketing materials, customer recruitment, contracting, collections support, and business licensing and tax/accounting assistance. The project created 31 new full-time positions for former high school and college athletes with low incomes, and Navajo residents with a background in the fitness industry.

Project Outcomes	
Total Jobs Created	31
Low-Income Jobs Created	31
Businesses Created/Expanded	31
Funds Leveraged	\$45,830



New Mexico

Siete del Norte Community Development Corporation

19 89 US Hwy 68

Embudo, NM

<https://lokadev.pro/about/>

Grant Information	
Grant Number	90EE0972
Project Period	9/30/2011-9/29/2016
Award Amount	\$759,374

Project Overview:

Siete del Norte Community Development Corporation of Embudo, New Mexico, used \$759,374 to implement several job creation strategies, including: creating a no-interest revolving loan pool; providing capital to local organic farmer-entrepreneurs; investing in the expansion of Rancho Ribera, a Siete del Norte-owned organic farm; conducting build-out for a produce distribution center; providing seed investment resources to farmers' markets; and, partnering with local organizations to create new full-time permanent jobs and provide a new source of healthy, convenient, affordable, and locally-grown foods for residents of area food deserts. In total, this project supported 24 businesses that created 47 jobs for individuals with low incomes.

Project Outcomes	
Total Jobs Created	47
Low-Income Jobs Created	47
Businesses Created/Expanded	24
Funds Leveraged	\$4,691,587



New York

Business Outreach Center Network, Inc.

85 South Oxford Street

Brooklyn, NY

<http://www.bocnet.org>

Grant Information	
Grant Number	90EE1020
Project Period	9/30/2012-9/29/2016
Award Amount	\$793,500

Project Overview:

The Business Outreach Center Network used \$793,500 in CED funds to partner with key stakeholders to implement the BOC Sustainable Community Business Development Project in New York City. This business expansion project included a revolving green loan fund that enabled five businesses to expand their operations and create 49 new jobs in sectors with opportunities for advancement for individuals with low incomes. Loans were made to Tri-State Biodiesel, WelPak Corp., Trilok Fusion Arts, Gorilla Coffee, and Manhattan Schoolhouse. Together, CED-supported loans to these five businesses resulted in the creation of 49 jobs for individuals with low incomes.

Project Outcomes	
Total Jobs Created	49
Low-Income Jobs Created	49
Businesses Created/Expanded	5
Funds Leveraged	\$2,822,963



New York

Greater Jamaica Development Corporation
94-04 161st Street
Jamaica, NY
<https://gjdc.org>

Grant Information	
Grant Number	90EE1027
Project Period	9/30/2013–12/31/2016
Award Amount	\$763,150

Project Overview:

The Greater Jamaica Development Corporation (GJDC) used \$763,150 in CED funds to support a partnership with Food Access Concepts (FANCY) to implement the Queens Healthy Corner Store Initiative, a community-based food business in Queens, NY. The Healthy Food Corner project initiative involved community-based food financing and economic development strategy in three low-income neighborhoods with stores positioned all within walking distance to Women Infants and Children Centers. They also helped inform the local residents about the benefits of healthy foods incorporated into their diets and the purchasing of healthy food through outreach and education efforts to lower child and adult obesity in the target community. The project created 51 jobs, 47 of which are for individuals with low incomes.

Project Outcomes	
Total Jobs Created	51
Low-Income Jobs Created	47
Businesses Created/Expanded	16
Funds Leveraged	\$1,100,000



New York

Harlem Business Alliance, Inc.

275 Lenox Ave 2nd Flr

New York, NY

<http://www.hbany.org>

Grant Information	
Grant Number	90EE1001
Project Period	9/30/2012-9/29/2016
Award Amount	\$728,750

Project Overview:

The Harlem Business Alliance (HBA) used \$728,750 in CED funds to establish a business development center, Creative WorkSpace. Creative WorkSpace is a 1,500 square foot co-working space with state-of-the-art technology. Through its launch, HBA was able to assist with the creation or expansion of 10 additional businesses. This includes three new businesses: Crude Food/Limitation, a beverage company; Seasoned Vegan, a vegan restaurant; and I Bike Harlem, a bicycling tour company. Additionally, the grantee assisted with the expansion of six businesses: CFO General Cleaning Services, Mobile City Services, Red Rabbit LLC, The Brownstone, The Viney Group, and American Fire Control. In addition, the new business Seasoned Vegan further expanded its services to increase sales during the project period. Together, these businesses created 103 jobs, 85 of which have been filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	103
Low-Income Jobs Created	85
Businesses Created/Expanded	11
Funds Leveraged	\$1,883,133



Ohio

Burten, Bell, Carr Development, Inc.
3226 East 93rd Street
Cleveland, OH
<http://www.bbcdevelopment.org>

Grant Information	
Grant Number	90EE0961
Project Period	9/30/2011-9/29/2016
Award Amount	\$759,374

Project Overview:

Burten, Bell, Carr Development (BBC) used \$759,347 in CED funds to support the Bridgeport Market, Cafe & Community Kitchen (MC2) initiative in Cleveland, Ohio. This project is a comprehensive intervention designed to create sustainable employment and business opportunities, improve access to healthy affordable foods, and promote education through a market, café, and community kitchen. The market and café offer a variety of healthy retail and commercial food options. The community kitchen is a combination of several components including: a training area for cooking classes and promoting health literacy for adults and youth, a facility for local farmers and gardeners to prepare and package food, a facility for harvest preservation, and year-round garden club meetings and community garden events. The MC2 food hub has hired and trained persons with low incomes from the community for 34 new jobs created through this project.

Project Outcomes	
Total Jobs Created	34
Low-Income Jobs Created	34
Businesses Created/Expanded	19
Funds Leveraged	\$20,893,000



Ohio

University Circle Incorporated
10831 Magnolia Drive
Cleveland, OH
<http://www.universitycircle.org>

Grant Information	
Grant Number	90EE0963
Project Period	9/30/2011-9/29/2016
Award Amount	\$659,706

Project Overview:

University Circle, Inc. (UCI) used \$659,706 in CED funding to help establish a new grocery store in the University Circle neighborhood of Cleveland, Ohio, a low-income community and food desert, by providing a low-interest loan to Constantino's Market, a locally owned grocery business. The development of the new Constantino's Market was combined with a recruitment strategy that included a certified training provider specializing in breaking down barriers to employment for individuals with economic disadvantages, physical or mental disabilities, and/or a history of incarceration. This project created 44 jobs, including 32 for individuals with low incomes.

Project Outcomes	
Total Jobs Created	44
Low-Income Jobs Created	32
Businesses Created/Expanded	1
Funds Leveraged	\$5,615,294



Oklahoma

Rural Enterprises of Oklahoma, Inc.

2912 Enterprise Boulevard

P.O. Box 1335

Durrant, OK

<http://www.reiok.org>

Grant Information	
Grant Number	90EE0988
Project Period	9/30/2012-9/29/2016
Award Amount	\$728,750

Project Overview:

Rural Enterprises of Oklahoma, Inc. (REI) used \$728,750 in CED funds to provide a loan to Lenape Lighting and Manufacturing (LL&M), an LED lighting manufacturing business, in Caddo County, Oklahoma. LL&M used this loan to respond to the increasing demand for energy efficient products. REI supported LL&M and monitored job creation and placement, ultimately creating 51 full-time jobs for individuals with low incomes in an area where there are limited opportunities for employment.

Project Outcomes	
Total Jobs Created	51
Low-Income Jobs Created	51
Businesses Created/Expanded	1
Funds Leveraged	\$4,600,000



Pennsylvania

Westmoreland Human Opportunities

226 South Maple Avenue

Greensburg, PA

<http://westmorelandca.org>

Grant Information	
Grant Number	90EE1054
Project Period	9/30/2013–9/29/2016
Award Amount	\$540,000

Project Overview:

Westmoreland Human Opportunities (d.b.a. Westmoreland Community Action) used \$540,000 in CED funds to expand a social enterprise venture started in 2012, Shop Demo Depot (SDD), in southwestern Pennsylvania. SDD is a reuse and recycling enterprise specializing in building deconstruction (as opposed to building demolition) in this community and the resale of the materials salvaged from this operation. Expanding SDD supported eco-responsible deconstruction services as opposed to the more traditional demolition approach. The expansion created 16 full-time jobs, specifically for hard-to-employ community members including single mothers, noncustodial parents, ex-offenders, and other individuals with low incomes.

Project Outcomes	
Total Jobs Created	16
Low-Income Jobs Created	16
Businesses Created/Expanded	1
Funds Leveraged	\$547,321



Puerto Rico

Brightwood Development Corporation

11-13 Hampden Street

Springfield, MA

<http://www.partnersforcommunity.org>

Grant Information	
Grant Number	90EE0992
Project Period	9/30/2012-9/29/2016
Award Amount	\$788,673

Project Overview:

Brightwood Development Corporation (BDC), a Massachusetts-based nonprofit, used \$788,673 in CED funds to establish a business unit, Healthy Foods Distribution and Logistics (HF D&L), in Puerto Rico, which provides sales, freight brokerage, and trucking/delivery services to the Western Food and Agro Processing Center (FAPC) firms. A principal HF D&L service was distribution systems that deliver healthy foods to “Healthy Foods” HF Retail Outlets that were established in strategic locations in the service area: Arepas to Go, Di Lena, El Alivio del Estudiante, the Oasis Healthy Spot, and the Healthy Food Distribution and Logistics company. Additionally, the project expanded the production, distribution, and sale of healthy foods in the low-income communities of western and southwestern Puerto Rico through the start-up or expansion 11 additional businesses. In total, the project created 34 sustainable full-time permanent jobs for individuals with low incomes. The project also provided measurable contributions to local community revitalization and promoted healthy diets in food desert locations across the region.

Project Outcomes	
Total Jobs Created	34
Low-Income Jobs Created	34
Businesses Created/Expanded	16
Funds Leveraged	\$3,500



South Carolina

Butterfly Foundation
185 South Liberty Street
Spartanburg, SC
<http://www.butterfly-sc.com>

Grant Information	
Grant Number	90EE0962
Project Period	9/30/2011-9/29/2016
Award Amount	\$545,800

Project Overview:

The Butterfly Foundation used \$545,800 in CED funding to support the launch of the Northside Community Food Hub in the Northside community of Spartanburg, South Carolina. The Butterfly Foundation partnered with the Hub City Farmers' Market, the City of Spartanburg, the Spartanburg Development Corporation, and the Mary Black Foundation in order to improve access to healthy food options and create jobs. The project provided a permanent home for the Hub City Farmers' Market as well as classrooms, community gardens, a café, catering kitchen, and a retail space where vendors continue to sell their produce and goods throughout the year. As a hybrid business that combines elements of a grocery store, farmers' market, restaurant, community garden, and learning lab, the Northside Community Food Hub created 39 jobs, 11 of which were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	39
Low-Income Jobs Created	11
Businesses Created/Expanded	1
Funds Leveraged	\$740,500



South Dakota

Northeast South Dakota Economic Corporation
104 Ash Street East
Sisseton, SD
<http://www.growsd.org>

Grant Information	
Grant Number	90EE0967
Project Period	9/30/2011-9/29/2016
Award Amount	\$740,402

Project Overview:

The Northeast South Dakota Economic Corporation (NESDEC) used \$740,402 in CED funds to expand the Dakota Provisions Turkey Processing Plant to provide a retail ready-to-eat food line of lean meat turkey products. NESDEC provided lending capital and no-cost business development services to Dakota Provisions in order to create jobs for low-income residents of communities located within a 60-mile radius of Huron, South Dakota. This project addressed the broader objectives of financial independence, career development, under-employment, level unemployment rates, and the strengthening of rural communities. This ready-to-eat food line expansion also created a market for Dakota Provisions healthy food products to be available at grocers within the rural service area. In total, the project created 240 jobs, 162 of which were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	240
Low-Income Jobs Created	162
Businesses Created/Expanded	1
Funds Leveraged	\$6,700,000



Washington

Ventures

(formerly Washington Community Alliance for Self-Help)

2100 24th Avenue South, Suite 380

Seattle, WA

<http://www.venturesnonprofit.org>

Grant Information	
Grant Number	90EE1019
Project Period	9/30/2012-9/29/2016
Award Amount	\$728,750

Project Overview:

Ventures used \$728,750 in CED funds to develop the Business Accelerator Project, which supported the creation or expansion of 87 small businesses in communities surrounding Seattle, Washington. The Business Accelerator Project increased economic vitality by providing a business incubator and incubator services that are focused entirely on individuals with low incomes, providing them with specialized technical assistance, loan funds, a retail store in which to sell products, and Individual Development Accounts that build savings. The new and expanded businesses resulted in 56 new, full-time jobs for individuals with low incomes, as well as 44 additional jobs.

Project Outcomes	
Total Jobs Created	100
Low-Income Jobs Created	56
Businesses Created/Expanded	87
Funds Leveraged	\$330,000



Wisconsin

Martin Luther King Economic Development Corporation
2745 N. Martin Luther King Jr. Drive
Milwaukee, WI
<https://www.mlkedcmke.org/>

Grant Information	
Grant Number	90EE0971
Project Period	9/30/2011-9/29/2016
Award Amount	\$545,800

Project Overview:

The Martin Luther King Economic Development Corporation (MLKEDC) used \$545,800 in CED funding to develop the Milwaukee Fix Building near the south side of Milwaukee, Wisconsin. MLKEDC partnered with Milwaukee Fix LLC to implement this project, which included new construction of an environmentally sustainable, four-story, 30,000 square foot commercial building. Through this project, the grantee supported nine businesses: Clock Shadow Building, Clock Shadow Creamer, Wellness Commons LLC, Aurora HealthCare, Core El/Centro, Jacqueline Boynton Law Offices, Purple Door Ice Cream, Martha's Pimento Cheese, and Healing Collective. These businesses created 30 jobs in total, including 18 that were filled by individuals with low incomes.

Project Outcomes	
Total Jobs Created	30
Low-Income Jobs Created	18
Businesses Created/Expanded	9
Funds Leveraged	\$16,105,000



VI. Appendix B: RCD Project Descriptions for RCD Grants Completed in 2016

This section includes individual project descriptions for RCD grants in progress in FY 2016. Information provided for each project includes basic grant information, a description of the project, and summary of key outcomes achieved.



Regional Training and Technical Assistance

Communities Unlimited, Inc.

3 East Colt Square

Fayetteville, AR

<http://www.crg.org>

Grant Information	
Grant Number	90EF0076
Award Amount	\$915,570

Project Overview:

Communities Unlimited, Inc. used RCD funds to assist low-income communities in developing and preserving affordable community water and wastewater facilities and improving local capacity and leadership in rural communities. Communities Unlimited provided direct onsite assistance to rural communities by providing information, conducting group training, and providing direct, short-term loans for facility improvements.

Project Outcomes	
People Served	389,743
Communities Served	140
Trainings Conducted	37
Training Attendees	719
Funds Leveraged	\$30,658,911



Regional Training and Technical Assistance

Southeast Rural Community Assistance Project, Inc.

347 Campbell Avenue

Roanoke, VA

<http://www.sercap.org>

Grant Information	
Grant Number	90EF0077
Award Amount	\$915,570

Project Overview:

Southeast Rural Community Assistance Project, Inc. (SERCAP) used RCD funds to provide training and technical assistance to low-income, rural communities in addressing water, wastewater, environmental, housing, and economic development issues. The training and technical assistance focused on rural leadership development, water and wastewater management, and operational troubleshooting for water and wastewater facilities.

Project Outcomes	
People Served	323,371
Communities Served	58
Trainings Conducted	11
Training Attendees	165
Funds Leveraged	\$195,623



Regional Training and Technical Assistance

Midwest Assistance Program
212 Lady Slipper Avenue, NE
P.O. Box 81
New Prague, MN
<http://www.map-inc.org>

Grant Information	
Grant Number	90EF0078
Award Amount	\$915,570

Project Overview:

Midwest Assistance Program, Inc. (MAP) used RCD funds to provide on-site technical, managerial, and financial assistance to rural communities. Low-cost financing was offered to these communities through a revolving loan fund. These loans were up to ten years in length and were used for either pre-development expenses on large water or wastewater projects or short-term water or wastewater capital improvements. In addition to the loan fund, MAP continued publishing its newsletter, Source, that serves as an important vehicle for disseminating information to water and sewer system operators, community leaders, and others involved in sustaining rural communities.

Project Outcomes	
People Served	111,511
Communities Served	115
Trainings Conducted	33
Training Attendees	455
Funds Leveraged	\$2,539,588



Regional Training and Technical Assistance

RCAP Solutions, Inc.

205 School Street

P.O. Box 159

Gardner, MA

<http://www.rcapsolutions.org>

Grant Information	
Grant Number	90EF0079
Award Amount	\$857,895

Project Overview:

RCAP Solutions, Inc. (RCAPS), used RCD funds to provide on-site, individualized training and technical assistance to rural communities to meet their water supply and wastewater needs. RCAPS helped local leaders address concerns of sustainable community development. In addition, RCAPS helped plan and expedite facilities improvements by leveraging additional funding. RCAPS also focused on homeland security for water systems and providing assistance for often neglected minority groups.

Project Outcomes	
People Served	694,337
Communities Served	193
Trainings Conducted	52
Training Attendees	892
Funds Leveraged	\$2,704,752



Regional Training and Technical Assistance

Rural Community Assistance Corporation
3120 Freeboard Drive, Suite 201
West Sacramento, CA
<http://www.rcac.org>

Grant Information	
Grant Number	90EF0080
Award Amount	\$915,571

Project Overview:

Rural Community Assistance Corporation (RCAC) used RCD funds to provide training and technical assistance, networking, and financing of water and wastewater system development to rural communities. Through technical assistance to these communities, RCAC built the managerial and financial capacity of these small communities to build and maintain sustainable water and wastewater infrastructure.

Project Outcomes	
People Served	34,147
Communities Served	66
Trainings Conducted	3
Training Attendees	13
Funds Leveraged	\$1,514,725



Regional Training and Technical Assistance

WSOS Community Action Commission, Inc.

P.O. Box 590

Fremont, OH

<http://www.wsos.org>

Grant Information	
Grant Number	90EF0082
Award Amount	\$915,571

Project Overview:

WSOS Community Action Commission, Inc. (WSOS) used RCD funds to build the technical, managerial, and financial capacity of small, rural communities. WSOS developed manuals for these communities on topics such as: water loss and leak detection, operations and maintenance, ordinances, bookkeeping, and billing systems. In addition, WSOS aided in the preparation of vulnerability assessments and emergency plans as they related to homeland security for water and wastewater facilities.

Project Outcomes	
People Served	228,389
Communities Served	135
Trainings Conducted	20
Training Attendees	207
Funds Leveraged	\$3,445,879



Tribal Training and Technical Assistance

United South and Eastern Tribes, Inc.

711 Stewarts Ferry Pike, Suite 100

Nashville, TN

<http://www.usetinc.org>

Grant Information	
Grant Number	90EF0081
Award Amount	\$247,617

Project Overview:

United South and Eastern Tribes, Inc. (USET) used RCD funds to create a water and wastewater certification and training and technical assistance program to assist member tribes in developing, operating, and sustaining efficient and safe water and wastewater facilities. This program helped member tribes achieve and maintain compliance with the Safe Drinking Water Act, Clean Water Act, and other applicable state and tribal regulations. In addition, USET utilized its staff expertise to assist member tribes in building their technical, managerial, and financial capacity through training, technical assistance, and tribe-to-tribe peer assistance activities.

Project Outcomes	
People Served	40,745
Communities Served	30
Trainings Conducted	22
Training Attendees	96



Tribal Training and Technical Assistance

Inter Tribal Council of Arizona, Inc.
2214 North Central Avenue, Suite 100
Phoenix, AZ
<https://itcaonline.com>

Grant Information	
Grant Number	90EF0083
Award Amount	\$682,924

Project Overview:

Inter Tribal Council of Arizona, Inc. (Inter-Tribal) used RCD grant funds to carry out the following project: *“Increasing Tribal Capacity for Sustainable Safe Drinking Water & Sanitation through the Tribal Water Operator Certification Program and Site-Specific Technical Assistance Services.”* The project consisted of three primary objectives: meeting and addressing the needs for tribal water and wastewater operator certification, tribal capacity building and technical assistance, and the promotion of water-related professionals in tribal communities. Inter Tribal Council of Arizona also provided a program to further water system operators’ competency in the production, treatment, and distribution of safe drinking water for public consumption, as well as the collection and treatment of wastewater.

Project Outcomes	
People Served	565,365
Communities Served	105
Trainings Conducted	30
Training Attendees	539

VII. Appendix C: CED Project Outcomes by State as of 2016

The table that follows includes aggregate project outcome data by state. In FY 2016, there were 13 states or territories without active projects. Applicants proposing projects in one of these states or territories in FY 2017 are eligible to receive bonus points for their application. OCS awards such points annually in an effort to ensure the CED program serves communities in every state and territory.

	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Alabama					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	1	\$522,068	0	0	\$0
Total	1	\$522,068	0	0	\$0
Alaska					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$230,674	1	9	\$230,674
Completed Grants	0	\$0	0	0	\$0
Total	1	\$230,674	1	9	\$230,674
Arizona					
New Grant Awards	2	\$1,300,000	n/a	n/a	n/a
Grants In Progress	4	\$3,069,670	25	78	\$2,702,125
Completed Grants	1	\$300,000	1	14	\$598,911
Total	7	\$4,669,670	26	92	\$3,301,036
Arkansas					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
California					
New Grant Awards	7	\$4,788,574	n/a	n/a	n/a
Grants In Progress	15	\$10,647,030	53	162	\$27,962,963
Completed Grants	3	\$2,000,000	18	165	\$2,956,368
Total	25	\$17,435,604	71	327	\$30,919,331
Colorado					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Connecticut					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	1	\$800,000	1	1	\$102,232
Completed Grants	0	\$0	0	0	\$0
Total	2	\$1,600,000	1	1	\$102,232
Delaware					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$160,000	1	5	\$240,000
Completed Grants	0	\$0	0	0	\$0
Total	1	\$160,000	1	5	\$240,000
District of Columbia					
New Grant Awards	1	\$400,000	n/a	n/a	n/a
Grants In Progress	1	\$728,750	1	0	\$0
Completed Grants	2	\$1,540,402	8	52	\$1,129,617
Total	4	\$2,669,152	9	52	\$1,129,617
Florida					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	4	\$2,957,874	13	19	\$3,238,176
Completed Grants	2	\$1,499,776	8	46	\$673,439
Total	7	\$5,257,650	21	65	\$3,911,615



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Georgia					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Guam					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Hawaii					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	2	\$1,518,480	23	49	\$270
Completed Grants	1	\$800,000	3	11	\$2,443,069
Total	3	\$2,318,480	26	60	\$2,443,339
Idaho					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Illinois					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	2	\$1,100,000	1	21	\$2,408,197
Completed Grants	0	\$0	0	0	\$0
Total	2	\$1,100,000	1	21	\$2,408,197
Indiana					
New Grant Awards	3	\$2,350,000	n/a	n/a	n/a
Grants In Progress	6	\$4,567,238	18	143	\$33,732,965
Completed Grants	0	\$0	0	0	\$0
Total	9	\$6,917,238	18	143	\$33,732,965



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Iowa					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$600,000	4	14	\$197,622
Completed Grants	0	\$0	0	0	\$0
Total	1	\$600,000	4	14	\$197,622
Kansas					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	3	\$1,847,655	1	11	\$5,000,074
Completed Grants	0	\$0	0	0	\$0
Total	3	\$1,847,655	1	11	\$5,000,074
Kentucky					
New Grant Awards	3	\$2,400,000	n/a	n/a	n/a
Grants In Progress	3	\$2,285,309	3	195	\$5,583,906
Completed Grants	2	\$1,600,000	29	242	\$9,801,726
Total	8	\$6,285,309	32	437	\$15,385,632
Louisiana					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	2	\$1,141,000	7	7	\$26,772,247
Completed Grants	0	\$0	0	0	\$0
Total	2	\$1,141,000	7	7	\$26,772,247
Maine					
New Grant Awards	1	\$760,000	n/a	n/a	n/a
Grants In Progress	2	\$1,600,000	5	29	\$5,242,300
Completed Grants	2	\$1,500,000	5	123	\$8,372,881
Total	5	\$3,860,000	10	152	\$13,615,181
Maryland					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	3	\$2,200,000	3	54	\$3,909,145
Completed Grants	2	\$1,559,374	2	86	\$49,188,800
Total	6	\$4,559,374	5	140	\$53,097,945



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Massachusetts					
New Grant Awards	1	\$700,000	n/a	n/a	n/a
Grants In Progress	8	\$6,005,794	81	345	\$32,805,968
Completed Grants	1	\$800,000	1	10	\$1,600,000
Total	10	\$7,505,794	82	355	\$34,405,968
Michigan					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	3	\$1,550,000	68	32	\$3,284,471
Completed Grants	0	\$0	0	0	\$0
Total	4	\$2,350,000	68	32	\$3,284,471
Minnesota					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	5	\$3,435,649	7	67	\$47,879,118
Completed Grants	3	\$1,681,677	84	278	\$12,376,892
Total	9	\$5,917,326	91	345	\$60,256,010
Mississippi					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Missouri					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	3	\$1,195,551	1	8	\$109,500
Completed Grants	0	\$0	0	0	\$0
Total	3	\$1,195,551	1	8	\$109,500
Montana					
New Grant Awards	2	\$1,596,639	n/a	n/a	n/a
Grants In Progress	3	\$1,846,698	5	27	\$27,950,037
Completed Grants	0	\$0	0	0	\$0
Total	5	\$3,443,337	5	27	\$27,950,037



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Nebraska					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	2	\$1,600,000	10	13	\$1,264,733
Completed Grants	0	\$0	0	0	\$0
Total	3	\$2,400,000	10	13	\$1,264,733
Nevada					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
New Hampshire					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
New Jersey					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	2	\$1,600,000	4	15	\$5,111,749
Total	2	\$1,600,000	4	15	\$5,111,749
New Mexico					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	4	\$2,998,280	22	30	\$19,944,463
Completed Grants	2	\$1,359,374	55	78	\$4,737,417
Total	6	\$4,357,654	77	108	\$24,681,880
New York					
New Grant Awards	3	\$1,575,000	n/a	n/a	n/a
Grants In Progress	3	\$2,021,269	4	61	\$4,403,750
Completed Grants	3	\$2,285,400	32	181	\$5,806,096
Total	9	\$5,881,669	36	242	\$10,209,846



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
North Carolina					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	4	\$3,188,673	0	0	\$656,000
Completed Grants	0	\$0	0	0	\$0
Total	4	\$3,188,673	0	0	\$656,000
North Dakota					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Ohio					
New Grant Awards	3	\$1,825,000	n/a	n/a	n/a
Grants In Progress	7	\$5,033,372	160	111	\$6,328,388
Completed Grants	2	\$1,419,080	20	66	\$26,508,294
Total	12	\$8,277,452	180	177	\$32,836,682
Oklahoma					
New Grant Awards	1	\$500,000	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	1	\$728,750	1	51	\$4,600,000
Total	2	\$1,228,750	1	51	\$4,600,000
Oregon					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	2	\$1,188,673	71	107	\$29,531,059
Completed Grants	0	\$0	0	0	\$0
Total	2	\$1,188,673	71	107	\$29,531,059
Pennsylvania					
New Grant Awards	2	\$1,600,000	n/a	n/a	n/a
Grants In Progress	10	\$6,904,395	93	109	\$100,172,804
Completed Grants	1	\$540,000	1	16	\$547,321
Total	13	\$9,044,395	94	125	\$100,720,125



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Puerto Rico					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$728,750	20	20	\$77,150
Completed Grants	1	\$788,673	16	34	\$3,500
Total	2	\$1,517,423	36	54	\$80,650
Rhode Island					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$379,687	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	1	\$379,687	0	0	\$0
South Carolina					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$800,000	1	8	\$2,739,400
Completed Grants	1	\$545,800	1	11	\$740,500
Total	2	\$1,345,800	2	19	\$3,479,900
South Dakota					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	1	\$740,402	1	162	\$6,700,000
Total	1	\$740,402	1	162	\$6,700,000
Tennessee					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	4	\$3,118,346	89	173	\$6,774,695
Completed Grants	0	\$0	0	0	\$0
Total	4	\$3,118,346	89	173	\$6,774,695
Texas					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	1	\$740,998	3	19	\$2,553,000
Completed Grants	0	\$0	0	0	\$0
Total	1	\$740,998	3	19	\$2,553,000



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Utah					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Vermont					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Virgin Islands					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Virginia					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	2	\$1,457,500	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	2	\$1,457,500	0	0	\$0
Washington					
New Grant Awards	1	\$615,735	n/a	n/a	n/a
Grants In Progress	2	\$1,508,795	16	9	\$537,000
Completed Grants	1	\$728,750	87	56	\$330,000
Total	4	\$2,853,280	103	65	\$867,000
West Virginia					
New Grant Awards	1	\$800,000	n/a	n/a	n/a
Grants In Progress	3	\$1,750,000	3	22	\$528,600
Completed Grants	0	\$0	0	0	\$0
Total	4	\$2,550,000	3	22	\$528,600



	Number of Grants	Grant Funds Awarded	Businesses Created or Expanded	Jobs Created for Individuals with Low Incomes	Funds Leveraged
Wisconsin					
New Grant Awards	2	\$1,400,000	n/a	n/a	n/a
Grants In Progress	8	\$5,303,891	11	128	\$59,708,027
Completed Grants	1	\$545,800	9	18	\$16,105,000
Total	11	\$7,249,691	20	146	\$75,813,027
Wyoming					
New Grant Awards	0	\$0	n/a	n/a	n/a
Grants In Progress	0	\$0	0	0	\$0
Completed Grants	0	\$0	0	0	\$0
Total	0	\$0	0	0	\$0
Totals					
New Grant Awards	39	\$27,410,948	n/a	n/a	n/a
Grants In Progress	128	\$88,210,001	825	2,086	\$464,571,059
Completed Grants	36	\$25,085,326	386	1,715	\$160,331,580
Grand Total	203	\$140,706,275	1,211	3,801	\$624,902,639

